

PRESS RELEASE

Fair Cash Deal is a renowned property solutions provider that buys houses no matter what their condition, and is expanding into the Memphis, Tennessee area.

Memphis, July 9th, 2019

As a native of Memphis, Rashard of [Fair Cash Deal](#) has been helping to revive parts of the Memphis/Germantown community and surrounding areas for over 10 years. Having handled acquisitions, renovations, as well as the rejuvenation of over 375 homes during the last decade or so, Rashard's team has been a catalyst for improvements in the local community and in Memphis as a whole.

Fair Cash Deal is a well-known real estate solutions company based in Cordova, Tennessee with the maxim: "[We buy houses in Memphis.](#)" Being a family-owned business, it can offer a personal touch and service but, most importantly, help bring quick solutions to owners' property related problems. An added bonus for many homeowners is that there are no broker's fees involved as sellers are dealing directly with the buyer.

Obviously, this also means that decisions to acquire a property and agreement on the associated terms can all be that much quicker. In some cases, this may all happen within 7 days, thereby taking much of the hassle and stress of "waiting and wondering" away from the seller. Yet, if the homeowner wants a longer period this can be agreed too. The overall objective of the whole process is to ensure that both parties are comfortable and the end result is a satisfactory solution for both sides!

Other costs such as closing costs will usually be covered by Rashard's team, leaving more cash in the hands of the seller. What's more, there is no need to wait for banks to approve funding or for a formal appraisal to be prepared. This can expedite the sales process to a matter of days if need be.

"We pay [cash for houses in Memphis](#) and can move very quickly and can usually close a transaction according to the timeframe required by the owner, whether that is days or weeks," said Rashard. "In any event, one of our key objectives is to always be fair and transparent. We value our reputation in the Memphis area and have spent the last decade or more building this up. So, we will always try to find the best solution for homeowners and will buy houses in any condition."

Typically, Rashard and his team will work with owners who might be facing a foreclosure and prefer to sell their property quickly and avoid having a "foreclosure blemish" on their credit rating. Or it might be the property is in poor condition and the owners do not have the money for repairs. So, the property can be sold in "as-is" condition. In other cases, a house may have been inherited following probate. The beneficiaries simply wish to sell it

quickly for cash and share the proceeds without all of the hassles of maintaining and staging the house for sale, and then waiting weeks or months for a buyer to turn up.

Whatever the reason for sale, Rashard and his team will work out and offer a quick, customized and effective solution for owners. This may include dealing with property liens, pecuniary charges, code violations or urgent repairs.

For anyone with a property to sell and looking for a quick cash settlement, the first step is to check out their [website](#), complete a form providing certain basic information, submit it, and one of Rashard's team will be in touch very shortly about buying your house. Or homeowners can call 901-531-9917 and speak to a team member to get things moving.

The last word from Rashard: "[Fair Cash Deal](#) is a reputable real estate solutions provider and investment firm that pay cash for houses and specializes in helping homeowners dispose of troublesome properties quickly and efficiently. Leaving you with cash in hand and worry free! Don't hesitate to reach out to us."